

# Lower Your Data Center Costs with VMware vSAN

Reduce your total cost of ownership by more than 45% with capital and operational savings



## Lower CapEx

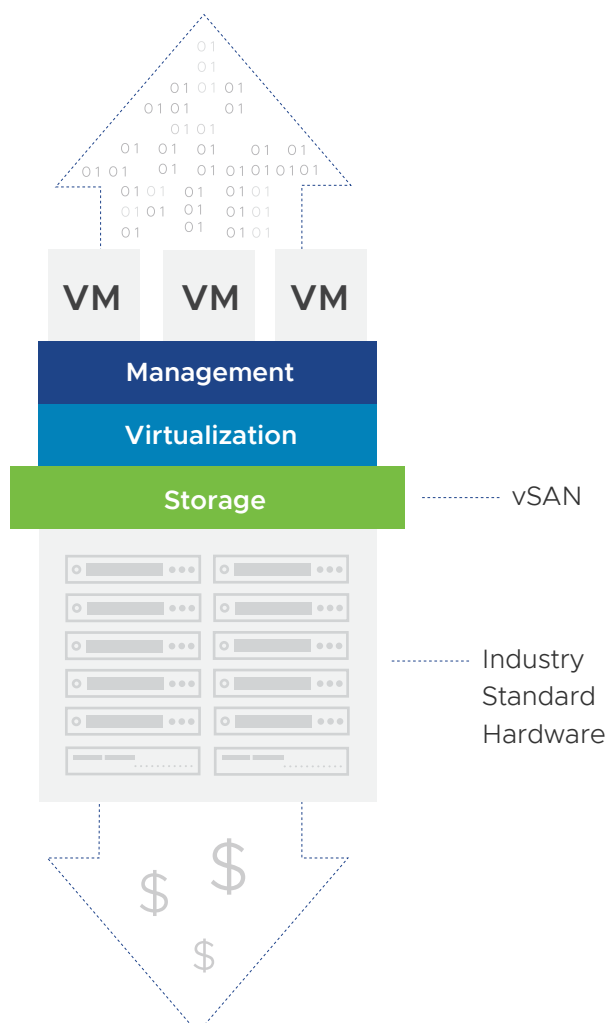
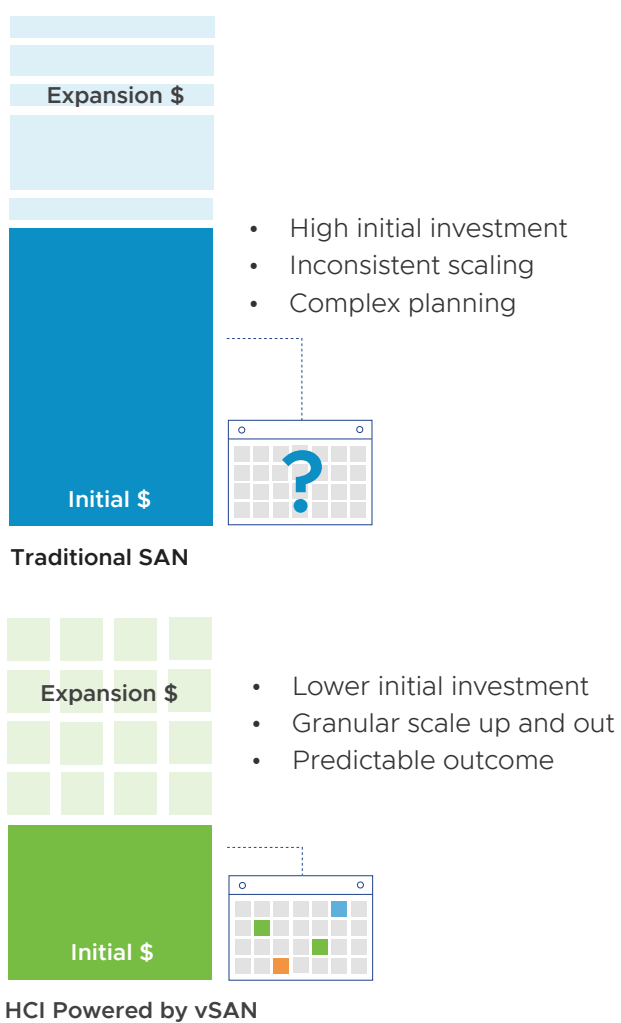
Reduce CapEx by 62% through server-based storage and software-provided data services.



Run hyperconverged infrastructure (HCI) on servers from all major server vendors using the latest storage technologies

Avoid purpose-built hardware costs, such as self-encrypting drives, via software-based data services

Scale out, scale up, or add storage-only servers with VMware HCI Mesh™ to buy only what you need



“Moving to a hyperconverged and cloud infrastructure in one year, we’ve reduced [costs] by multiple, multiple millions.”  
— Sentara Healthcare

## Lower OpEx

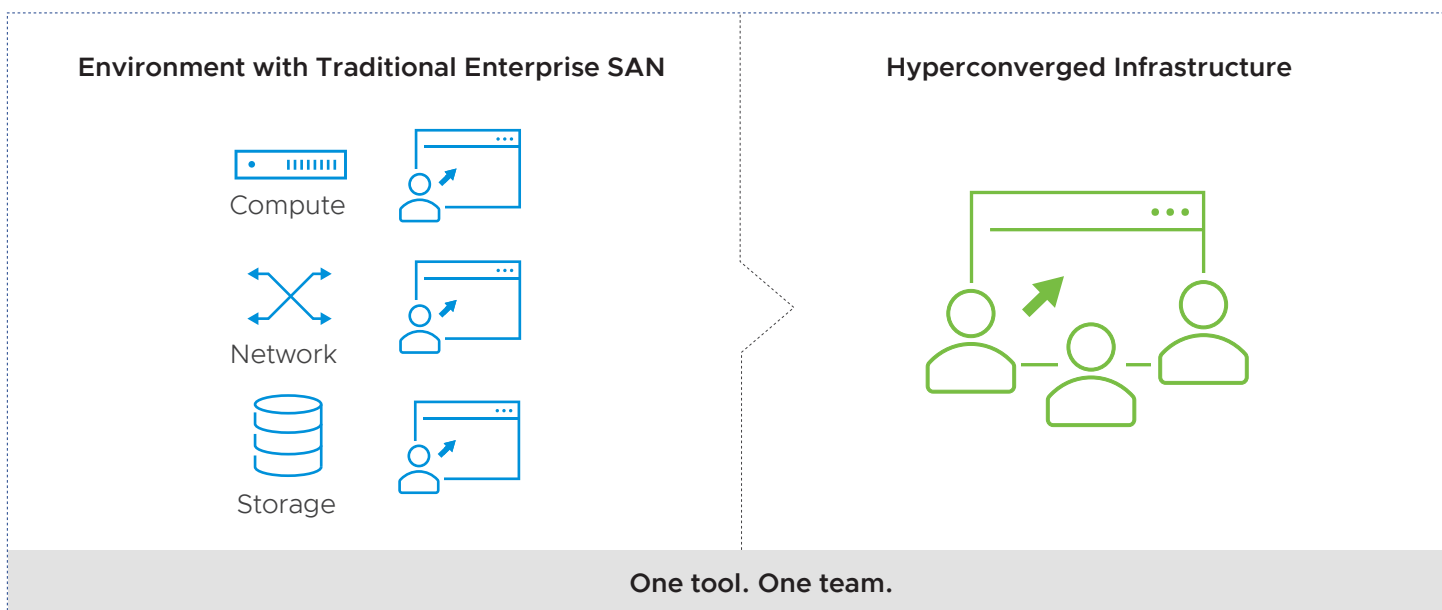
Reduce OpEx with rapid application deployment and easy ongoing management.



Reduce time provisioning and managing storage by up to 50%<sup>1</sup>

Reduce operations and maintenance work, freeing up staff for strategic projects

Reduce real estate, power and cooling costs by moving storage into servers



## Up to 50% less time for storage tasks<sup>2</sup>



“The [VMware vSAN™] solution proved to be 30 percent faster to build, deploy and optimize than the competitor.”  
— William Hill

“It takes about 25 to 30 seconds to configure one [VMware vSphere®] host with vSAN, allowing our customers to deploy field-ready systems approximately four times faster than before.”  
— Cubic Mission Solutions

“From an operational point of view, [the common set of management tools from vSAN] make day-to-day administration much simpler. Convergence and simplicity are critical.”  
— Rentokil Initial

## Real-world customers save with vSAN

66%

Reduction in costs to support new, member-facing branch services  
— United States Senate Federal Credit Union

40%

Lower Operation costs after moving to virtualized storage  
— Sky

80%

Reduction in rack space & 60% reduction in cooling costs by moving to HCI  
— Hong Kong Cancer Fund



HCI powered by vSAN adopted by 30,000 customers

Market leader of HCI Systems by System Software since 2018, according to IDC.<sup>3</sup>

Named as a Leader in the 2020 Gartner Magic Quadrant for Hyperconverged Infrastructure Software.<sup>4</sup>

To learn more about VMware vSAN, visit [vmware.com/products/vsan](http://vmware.com/products/vsan).

<sup>1</sup> Forrester Consulting. “The Total Economic Impact of VMware vSAN.” Dean Davison and Mark Lauritano. September 2019.

<sup>2</sup> Compass Partners. “VMware HCI Applications Study.” Radu Delacroix and Susan Wright. September 2020.

<sup>3</sup> Market share by revenue. IDC’s Q12021 Worldwide Quarterly Converged Systems Tracker. June 17, 2021. Tied for first in 2020/18.

<sup>4</sup> Gartner, Inc. “Magic Quadrant for Hyperconverged Infrastructure Software.” Jeffrey Hewitt, Philip Dawson, Julia Palmer, Tony Harvey. December 7, 2020.

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