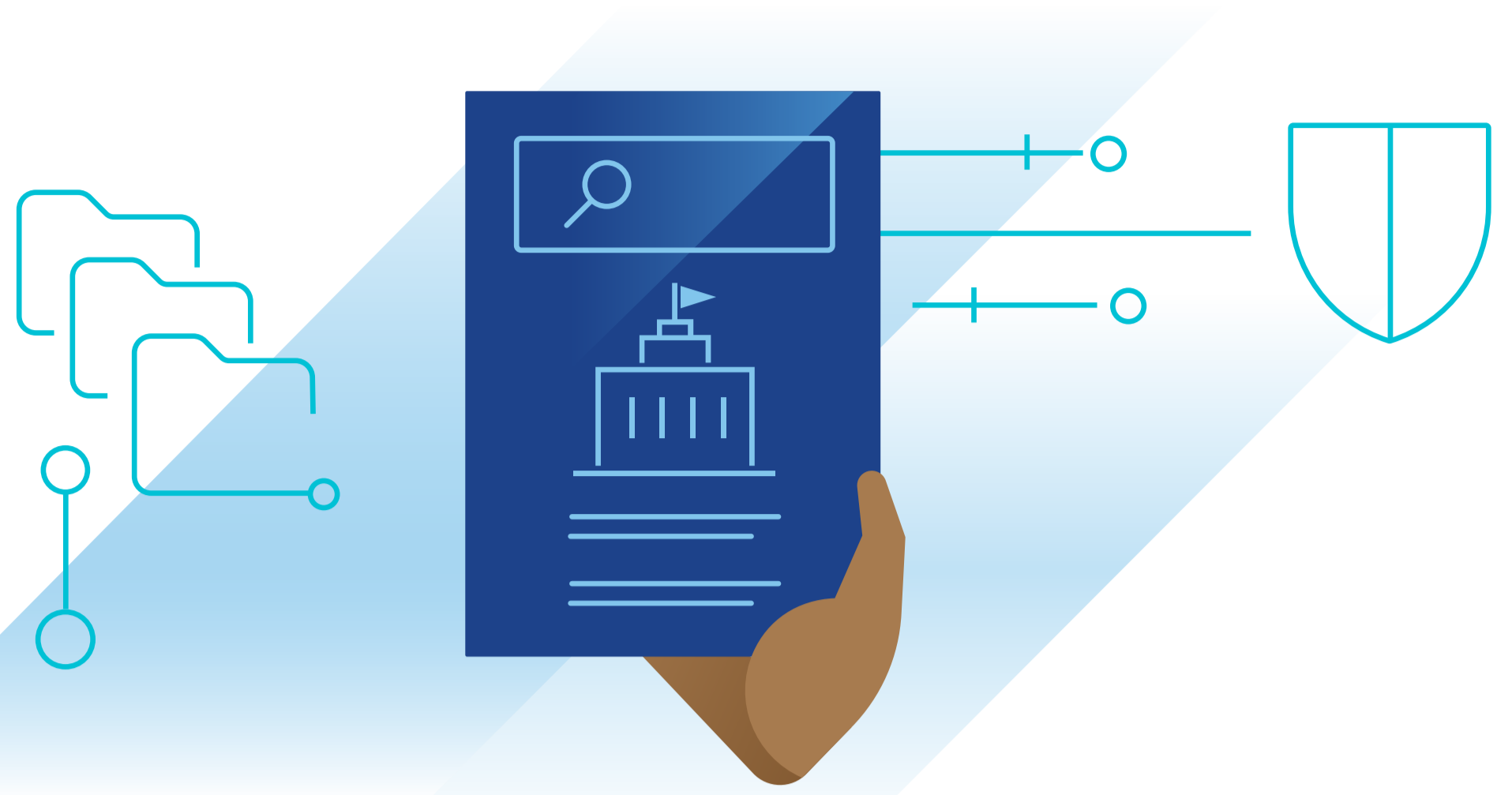


# Multi-cloud for State and Local Governments

Six ways a multi-cloud strategy offers freedom, speed, and control

VMware gives state and local government agencies the smartest path to the cloud, the edge, and app modernization, providing faster, simpler ways of delivering citizen services and meeting mission demands. With VMware Cross-Cloud™ services, you can operate apps consistently across any environment.

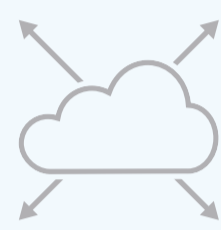


Let's look at six ways a multi-cloud strategy can benefit your agency.

## What does a multi-cloud strategy mean for government?

With the control of a centralized management system, a true multi-cloud environment provides visibility and interoperability across every cloud. This cloud-agnostic strategy allows all cloud environments to run from one platform, and can be customized to meet evolving needs and compliance mandates.

### 1 Increase your cloud flexibility



**76%** of government leaders say choosing the right platform for each application (on-premises, private cloud, public cloud, and hybrid) is a "very" or "extremely" challenging goal.\*

A multi-cloud approach gives you freedom to choose the best cloud for each purpose (app, data type, security requirement, workload), instead of committing to a single provider. Run your applications anywhere—from data center to any cloud to the edge—and make changes quickly when necessary.

\*VMware. "Forrester Study Finds Modernizing Apps a Top Priority for Government Agencies, Forrester Consulting Study Commissioned on Behalf of VMware." April 2020.

### 2 Build operational resilience



With a multi-cloud strategy, you can quickly move workloads across clouds or on-premises if a breach or security incident occurs. This gives agencies the capability to immediately control critical attacks while maintaining consistent operations.



### 3 Accelerate your application velocity



**46%** faster cloud migration\*

**70%** faster Kubernetes\*\*

A multi-cloud solution streamlines migration and app modernization with less administrative overhead. Optimize IT workflows, deploy new software features faster, and leverage containers to meet changing public sector needs.

\*IDC. "VMware Cloud on AWS Delivers Significant Business Value, Cost Reductions and a Fast Path to Hybrid Cloud." March 2021.  
 \*\*ESG. "Economic Validation—Analyzing the Economic Benefits of Operationalizing Kubernetes with VMware Tanzu Standard." January 2021.

### 4 Encourage innovation and productivity



**76%** of government technology executives say implementing an agile software development methodology is very important to their organizations.\*

A multi-cloud approach allows IT to give developers ready access to security-compliant infrastructure and apps that make replatforming and refactoring a breeze. Quickly modernize your existing catalog while building new cloud-native applications.

\*VMware. "Forrester Study Finds Modernizing Apps a Top Priority for Government Agencies, Forrester Consulting Study Commissioned on Behalf of VMware." April 2020.

### 5 Manage operations efficiently and cut costs



VMware Tanzu® customers report a **94%** reduction in Day 2 Kubernetes ops\*

CloudHealth® by VMware customers save an average of **30-40%** in cloud costs every month\*\*

A multi-cloud environment helps you deliver consistent operations across any cloud—from local to hybrid, public, or private. With increased visibility across all clouds and apps, you can set standard policies, quickly troubleshoot, and locate inefficiencies that may be costing you money.

\*ESG. "Economic Validation—Analyzing the Economic Benefits of Operationalizing Kubernetes with VMware Tanzu Standard." January 2021.  
 \*\*VMware. "The 5 Best Ways To Reduce AWS Instance Cost." January 7, 2019.

### 6 Simplify security and compliance



**51%** of government leaders are allocating a significant share of their IT budget to security and threat management.\*

A multi-cloud environment that takes a Zero Trust approach to security allows you to deliver the proper levels of protection and compliance—including FedRAMP High or Impact Level 5 or 6. Automate security policies to improve risk assessment and quickly resolve issues.

\*VMware. "MIT Executive Study Uncovers Top Government IT and Pandemic Resilience Trends." December 15, 2020.

## A Tested Multi-cloud Solution for Government

VMware Cross-Cloud services enable state and local agencies to build, run, manage, and secure all of their apps across any cloud. Agencies gain the freedom and control to meet mission demands with the highest levels of efficiency and security.

It's the freedom of any cloud, with the simplicity of one.

## Take the next step

Learn more about multi-cloud solutions for government. Get the latest news and information.

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